



## FOR IMMEDIATE RELEASE

Media Contact: Julia Atkins Wellington Group Marketing & PR julia@wellingtongrouppr.com or (512) 371-8955

## AMERICAN RECOVERY ASSOCIATION ANNOUNCES PARTNERSHIP WITH RECOVERY DATABASE NETWORK

IRVING, Texas, September 15, 2017 – The American Recovery Association (ARA), the world's largest association of recovery and remarketing professionals, is excited to announce a new partnership with Recovery Database Network (RDN). RDN, a business unit of KAR Auction Services (NYSE: KAR), is a specialized provider of software and data solutions related to the recovery of assets for the automotive finance industry. The agreement will help lenders manage and monitor vendor compliance by integrating ARA's Compliance Monitoring System and compliance metrics with the various software solutions offered by RDN.

RDN VendorVision is a secure, web-based compliance management platform that connects companies with their vendors.



"This partnership will make RDN VendorVision a central component of the ARA's broad portfolio of exclusive member benefits," said Dave Kennedy, president of ARA. "By integrating RDN's Recovery Solution and VendorVision products with ARA's Compliance Monitoring System, clients will now have the ability to set standards and verify the necessary compliance training required for their recovery vendor network – creating a 'culture of compliance' within the American Recovery Association."

There are currently nearly 150 lenders already utilizing both the RDN and the ARA systems. These lenders as well as repossession agents within the industry can benefit from this partnership.



"RDN is committed to supporting our lending partners with simplified, integrated and efficient products and services," said Michael Briggs, president and CEO of CarsArrive and RDN. "By working with ARA, we can help promote, monitor and manage compliance and meet the shared needs of repossession agents and lenders."

The RDN partnership is just one of the many benefits offered to ARA members. Some of ARA's other partnerships and member benefits

include AW Direct, Experian Auto-check, Goodyear Tires, Direct Connect, Cruise One, Harding Brooks Insurance, National Independent Auto Dealers Association and PRIOS.





For more information about ARA, its partnerships and its member benefits, please visit repo.org.

## About American Recovery Association, Inc.

American Recovery Association (ARA) is the world's largest association of recovery and remarketing professionals. ARA members specialize in locating and repossessing collateral on behalf of lending institutions, including banks, savings institutions, finance companies, credit unions, rental/leasing companies, and auto, truck and equipment dealers. ARA is a nonprofit association whose members serve 27,000 national and international cities. All members are certified independent business operators. For more information, call 972.755.4755 or visit the website at www.repo.org.

About Recovery Database Network: RDN is a specialized provider of software and data solutions related to the recovery of assets for the automotive finance industry. RDN connects auto lending institutions with every company in the repossession and disposition value chain: repossession companies; field visit companies; skip - tracing companies; forwarding companies; and auto auctions. VendorVision from RDN is a secure, web-based compliance management platform that connects companies with their vendors. With VendorVision, organizations can define their compliance standards, manage documentation, track vendor performance, and assign tasks to achieve alignment. VendorVision offers a simple, user-friendly interface that is integrated with RDN's industry-leading repossession management software.

www.recoverydatabase.net

## **RDN Media Contact**

Tobin Richer
KAR Auction Services, Inc.
(317) 249-4521
Tobin.richer@karauctionservices.com

###